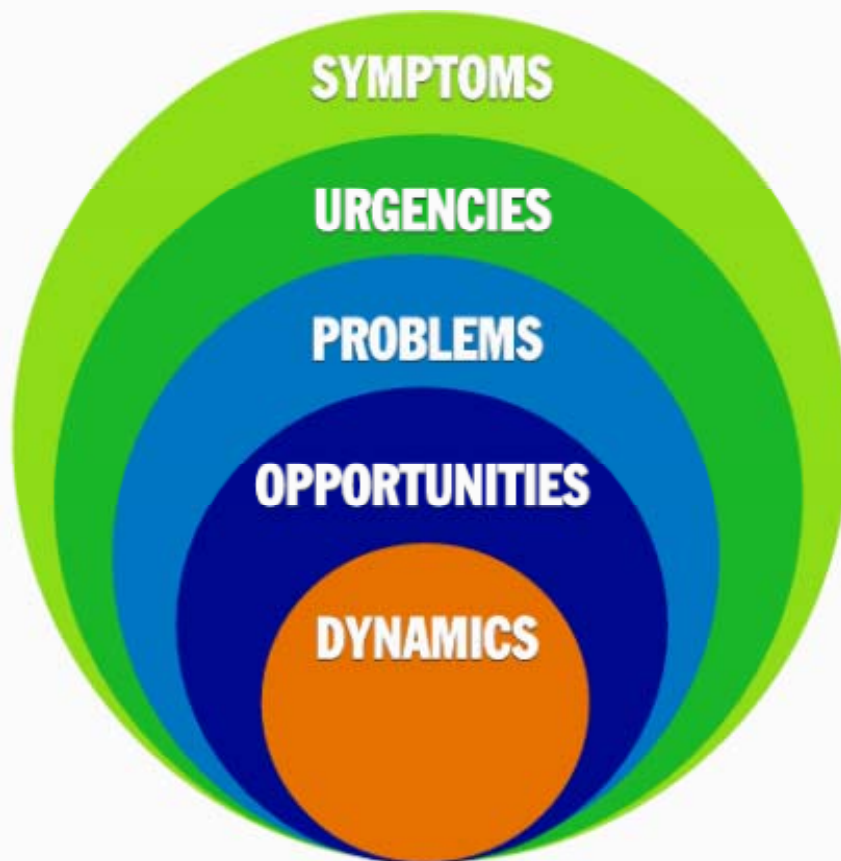


## #8. Hones in on what's most important



What's truly most important? A case can be made for any of the above. Fundamentally, however, what matters long-term in coaching is what is driving the client or the situation -- we call this the dynamics. The dynamics cause the others.